

Form **990**

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

2014

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Do not enter social security numbers on this form as it may be made public.

Information about Form 990 and its instructions is at www.irs.gov/form990.

A For the 2014 calendar year, or tax year beginning JUL 1, 2014 and ending JUN 30, 2015

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization CLASSROOM, INC.		D Employer identification number 13-3666846
	Doing business as		E Telephone number 212-545-8400
	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	
	245 FIFTH AVENUE- 20TH FLOOR		G Gross receipts \$ 3,408,813.
	City or town, state or province, country, and ZIP or foreign postal code NEW YORK, NY 10016		H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
F Name and address of principal officer: LISA HOLTON SAME AS C ABOVE		H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No	
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		If "No," attach a list. (see instructions)	
J Website: WWW.CLASSROOMINC.ORG		H(c) Group exemption number	
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other		L Year of formation: 1992	M State of legal domicile: NY

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: SEE SCHEDULE O		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	11
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	10
	5 Total number of individuals employed in calendar year 2014 (Part V, line 2a)	5	28
	6 Total number of volunteers (estimate if necessary)	6	10
	7 a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b Net unrelated business taxable income from Form 990-T, line 34	7b	0.	
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year 6,338,326.	Current Year 3,030,005.
	9 Program service revenue (Part VIII, line 2g)	292,018.	257,046.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	6,765.	5,979.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	18,944.	18,342.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	6,656,053.	3,311,372.
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	0.	0.
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	2,164,602.	2,056,218.
	16a Professional fundraising fees (Part IX, column (A), line 11e)	81,193.	80,707.
	b Total fundraising expenses (Part IX, column (D), line 25)	612,841.	
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	1,931,362.	2,540,677.
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	4,177,157.	4,677,602.	
19 Revenue less expenses. Subtract line 18 from line 12	2,478,896.	-1,366,230.	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year 8,871,899.	End of Year 7,486,413.
	21 Total liabilities (Part X, line 26)	409,549.	390,293.
	22 Net assets or fund balances. Subtract line 21 from line 20	8,462,350.	7,096,120.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		Date		
	LISA HOLTON, PRESIDENT Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name GARRETT M. HIGGINS	Preparer's signature GARRETT M. HIGGINS	Date 11/10/15	Check if self-employed <input type="checkbox"/>	PTIN P00543209
	Firm's name O'CONNOR DAVIES, LLP	Firm's EIN 27-1728945			
	Firm's address 665 FIFTH AVENUE NEW YORK, NY 10022	Phone no. 212-286-2600			

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: SEE SCHEDULE O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 2,082,481. including grants of \$) (Revenue \$ 257,046.) DIRECT SUPPORT TO SCHOOLS:

IN ORDER TO HELP TEACHERS, PRINCIPALS AND ADMINISTRATORS TO EFFECTIVELY INTEGRATE OUR LEARNING GAME PACKAGES INTO THEIR CLASSROOM, WE PROVIDE COMPREHENSIVE TRAINING FOR ALL FIRST-TIME USERS OF OUR PROGRAM. BUT WHAT PARTICULARLY SETS US APART IS OUR IN-CLASS FOLLOW-UP SUPPORT-NO MATTER WHERE OUR CUSTOMERS ARE LOCATED. WE OFFER REGULAR ONGOING SUPPORT FOR BOTH TEACHERS AND SCHOOL TECHNOLOGY-SUPPORT PERSONNEL. IN FY 15 WE SUPPORTED 283 TEACHERS. [SEE CONTINUATION ON SCHEDULE O]

4b (Code:) (Expenses \$ 842,878. including grants of \$) (Revenue \$) CURRICULUM DEVELOPMENT:

CLASSROOM, INC. HAS THE ANSWER TO THE QUESTION, "HOW CAN I IMPROVE MY STUDENTS' ACADEMIC SKILLS WHILE ALSO PREPARING THEM TO MEET THE DEMANDS OF TODAY'S WORKFORCE?" OUR LEARNING GAMES REFLECT AUTHENTIC WORKPLACES. THEY HELP YOUNG PEOPLE ACQUIRE CROSS-CURRICULAR COMPETENCIES AS THEY MEET TYPICAL CHALLENGES OF A DAY AT WORK. STUDENTS' DECISION-MAKING CAREER ROLE IS EXTENDED THROUGH A VARIETY OF OTHER ACTIVITIES IN WHICH THEY APPLY STANDARDS-ALIGNED SKILLS AND EXERCISE THEIR LEADERSHIP ABILITIES. [SEE CONTINUATION ON SCHEDULE O]

4c (Code:) (Expenses \$ 337,897. including grants of \$) (Revenue \$) RESEARCH AND ASSESSMENT:

FROM ITS BEGINNINGS, CLASSROOM, INC. HAS CONDUCTED RESEARCH TO ASSESS THE IMPACT OF ITS PROGRAMS ON STUDENTS AND TO PROVIDE REGULAR FEEDBACK TO IMPROVE ITS EVOLVING PROGRAMS. OUR COMMITMENT TO MAKING A REAL DIFFERENCE IN THE LIVES OF STUDENTS IS FIRMLY EMBEDDED IN THE REQUIREMENT FOR OBJECTIVE OUTCOMES DATA. WE USE THIS DATA TO ASSESS HOW WELL WE ARE MEETING THE CRITICAL GOAL OF IMPROVING STUDENTS' ACADEMIC ACHIEVEMENT. WE HAVE WORKED WITH UNIVERSITY SCHOLARS AND EVALUATION FIRMS TO BE SURE OUR PERSPECTIVE IS BROADENED AND OUR RESEARCH IS SOUND. [SEE CONTINUATION ON SCHEDULE O]

4d Other program services (Describe in Schedule O.) (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 3,263,256.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	X	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	X	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		X

Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	X	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	X	
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	X	

Note. All Form 990 filers are required to complete Schedule O

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

Input box for Schedule O check

Main table with columns for question numbers (1a-14b), Yes/No, and numerical responses (53, 0, 28, etc.). Includes questions about Form 1096, Form W-2G, Form W-3, and various IRS forms like 8886-T, 8899, 720, and 709.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
	1a 11		
b	Enter the number of voting members included in line 1a, above, who are independent		
	1b 10		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6	Did the organization have members or stockholders?		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	X	
b	Each committee with authority to act on behalf of the governing body?	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
10b			
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	X	
12c		X	
13	Did the organization have a written whistleblower policy?	X	
14	Did the organization have a written document retention and destruction policy?	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	X	
b	Other officers or key employees of the organization		X
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		
16b			

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed **SEE SCHEDULE O**
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records: **CECILIA HO, VP OF FINANCE AND ADMINISTRATION - 212-545-8400**
245 FIFTH AVENUE, 20TH FLOOR, NEW YORK, NY 10016

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) LEWIS W. BERNARD CHAIRMAN	10.00	X		X				0.	0.	0.
(2) JOHN P. HAVENS TREASURER	1.00	X		X				0.	0.	0.
(3) BEVERLY FANGER CHASE SECRETARY	1.00	X		X				0.	0.	0.
(4) DR. MICHAEL LEVINE DIRECTOR	1.00	X						0.	0.	0.
(5) MARY MEEKER, DIRECTOR TERM ENDED SEPT. 2014	1.00	X						0.	0.	0.
(6) MICHAEL MCCORMICK DIRECTOR	1.00	X						0.	0.	0.
(7) MARC F. MCMORRIS DIRECTOR	1.00	X						0.	0.	0.
(8) NICHOLAS RUDENSTINE DIRECTOR	1.00	X						0.	0.	0.
(9) LORRAINE SHANLEY DIRECTOR	1.00	X						0.	0.	0.
(10) CARL W. TURNIPSEED DIRECTOR	1.00	X						0.	0.	0.
(11) CYNTHIA VANCE DIRECTOR	1.00	X						0.	0.	0.
(12) GARY ZARR, DIRECTOR TERM ENDED SEPT. 2014	1.00	X						0.	0.	0.
(13) LISA HOLTON PRESIDENT	40.00	X		X				257,810.	0.	23,029.
(14) CHRISTINA OLIVER CHIEF OF EDUCATION PARTNER	40.00					X		140,756.	0.	5,945.
(15) ANNE RICHARDS VP OF PRODUCT DEVELOPMENT	40.00					X		128,500.	0.	11,548.
(16) CECILIA HO VP OF FINANCE & ADMINISTRA	36.00					X		121,869.	0.	24,567.
(17) JANE CANNER SENIOR EDUCATION ADVISOR	24.00					X		106,249.	0.	25,691.

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e	272,104.				
	f All other contributions, gifts, grants, and similar amounts not included above	1f	2,757,901.				
	g Noncash contributions included in lines 1a-1f: \$		97,441.				
	h Total. Add lines 1a-1f		3,030,005.				
Program Service Revenue	2 a <u>TEACHER MATERIALS</u>	Business Code	611710	176,872.	176,872.		
	b <u>COMPLETE LEARNING ENVI</u>		611710	32,985.	32,985.		
	c <u>BOOSTER PACK</u>		611710	14,291.	14,291.		
	d <u>CONSULTATIONS</u>		611710	14,000.	14,000.		
	e <u>CORE LEARNING ENVIRONM</u>		611710	7,970.	7,970.		
	f All other program service revenue		611710	10,928.	10,928.		
	g Total. Add lines 2a-2f			257,046.			
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)			5,979.		5,979.	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6 a Gross rents	(i) Real	1,800.				
		(ii) Personal	0.				
		c Rental income or (loss)	1,800.				
	d Net rental income or (loss)			1,800.		1,800.	
	7 a Gross amount from sales of assets other than inventory	(i) Securities	97,441.				
		(ii) Other					
		b Less: cost or other basis and sales expenses	97,441.				
	c Gain or (loss)			0.			
	d Net gain or (loss)			0.			
	8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	a					
		b Less: direct expenses	b				
c Net income or (loss) from fundraising events							
9 a Gross income from gaming activities. See Part IV, line 19	a						
	b Less: direct expenses	b					
	c Net income or (loss) from gaming activities						
10 a Gross sales of inventory, less returns and allowances	a						
	b Less: cost of goods sold	b					
	c Net income or (loss) from sales of inventory						
Miscellaneous Revenue		Business Code					
11 a <u>BRAINPOP FEE</u>		611710	14,300.		14,300.		
b <u>FULFILLMENT SHIPPING &</u>		900099	1,813.		1,813.		
c <u>REBATE AND REFUND</u>		900099	429.		429.		
d All other revenue							
e Total. Add lines 11a-11d			16,542.				
12 Total revenue. See instructions.			3,311,372.	257,046.	0.	24,321.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX X

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	283,815.	185,922.	66,866.	31,027.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,439,986.	943,309.	339,255.	157,422.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	54,390.	35,749.	12,790.	5,851.
9 Other employee benefits	126,420.	82,756.	29,865.	13,799.
10 Payroll taxes	151,607.	101,747.	34,709.	15,151.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	28,525.	24,246.	4,279.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17	80,707.			80,707.
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	846,442.	604,956.	79,079.	162,407.
12 Advertising and promotion				
13 Office expenses	108,491.	79,429.	16,899.	12,163.
14 Information technology	27,897.	9,955.	14,348.	3,594.
15 Royalties				
16 Occupancy	736,780.	519,396.	149,205.	68,179.
17 Travel	123,123.	108,966.	541.	13,616.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	30,113.	21,680.	4,772.	3,661.
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	307,577.	302,230.	5,347.	
23 Insurance	13,549.	11,516.	2,033.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a OTHER PRODUCT SUPPLIES	148,689.	148,689.		
b TEMPORARY HELP	59,010.	17,551.	2,630.	38,829.
c BAD DEBT EXPENSES	25,000.		25,000.	
d RECRUITING & HIRING	13,048.	8,829.	2,610.	1,609.
e All other expenses	72,433.	56,330.	11,277.	4,826.
25 Total functional expenses. Add lines 1 through 24e	4,677,602.	3,263,256.	801,505.	612,841.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	123,379.	1	137,276.
	2 Savings and temporary cash investments	4,749,949.	2	3,435,734.
	3 Pledges and grants receivable, net	1,486,355.	3	1,009,506.
	4 Accounts receivable, net	361,672.	4	277,614.
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use	357,078.	8	309,085.
	9 Prepaid expenses and deferred charges	45,928.	9	116,842.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 906,969.		
	b Less: accumulated depreciation	10b 824,199.	25,633.	10c 82,770.
	11 Investments - publicly traded securities		11	
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets	1,668,567.	14	2,064,248.
	15 Other assets. See Part IV, line 11	53,338.	15	53,338.
16 Total assets. Add lines 1 through 15 (must equal line 34)	8,871,899.	16	7,486,413.	
Liabilities	17 Accounts payable and accrued expenses	285,880.	17	304,250.
	18 Grants payable		18	
	19 Deferred revenue	49,773.	19	37,281.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	73,896.	25	48,762.
	26 Total liabilities. Add lines 17 through 25	409,549.	26	390,293.
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	4,379,934.	27	4,471,609.
	28 Temporarily restricted net assets	3,832,416.	28	2,374,511.
	29 Permanently restricted net assets	250,000.	29	250,000.
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
33 Total net assets or fund balances	8,462,350.	33	7,096,120.	
34 Total liabilities and net assets/fund balances	8,871,899.	34	7,486,413.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	3,311,372.
2	Total expenses (must equal Part IX, column (A), line 25)	2	4,677,602.
3	Revenue less expenses. Subtract line 2 from line 1	3	-1,366,230.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	8,462,350.
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	7,096,120.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other		
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		X
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:			
<input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis			
b	Were the organization's financial statements audited by an independent accountant?	X	
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:			
<input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis			
c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	X	
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) 2014	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	4,689,549.	3,478,518.	3,535,457.	6,338,326.	3,030,005.	21,071,855.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge ...						
4 Total. Add lines 1 through 3	4,689,549.	3,478,518.	3,535,457.	6,338,326.	3,030,005.	21,071,855.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						6,141,324.
6 Public support. Subtract line 5 from line 4.						14,930,531.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) 2014	(f) Total
7 Amounts from line 4	4,689,549.	3,478,518.	3,535,457.	6,338,326.	3,030,005.	21,071,855.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources ...	12,371.	12,820.	11,172.	9,165.	7,779.	53,307.
9 Net income from unrelated business activities, whether or not the business is regularly carried on ...						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	12,697.	26.	7,345.	16,544.	16,542.	53,154.
11 Total support. Add lines 7 through 10						21,178,316.
12 Gross receipts from related activities, etc. (see instructions)					12	2,364,540.
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2014 (line 6, column (f) divided by line 11, column (f))	14	70.50 %
15 Public support percentage from 2013 Schedule A, Part II, line 14	15	69.71 %
16a 33 1/3% support test - 2014. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input checked="" type="checkbox"/>
b 33 1/3% support test - 2013. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
17a 10% -facts-and-circumstances test - 2014. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 10% -facts-and-circumstances test - 2013. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		<input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) 2014	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge ...						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) 2014	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources ...						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ►

Section C. Computation of Public Support Percentage

15 Public support percentage for 2014 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2013 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2014 (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from 2013 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2014. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ►

b 33 1/3% support tests - 2013. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ►

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ►

Part IV Supporting Organizations

(Complete only if you checked a box on line 11 of Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No" describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes" and if you checked 11a or 11b in Part I, answer (b) and (c) below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (a) its supported organizations; (b) individuals that are part of the charitable class benefited by one or more of its supported organizations; or (c) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in IRC 4958(c)(3)(C)), a family member of a substantial contributor, or a 35-percent controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9(a)) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9(a)) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of IRC 4943 because of IRC 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer (b) below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
b A family member of a person described in (a) above?		
c A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI .		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		

Section D. Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (1) a written notice describing the type and amount of support provided during the prior tax year, (2) a copy of the Form 990 that was most recently filed as of the date of notification, and (3) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		

Section E. Type III Functionally-Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions):		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instructions).		
2 Activities Test. Answer (a) and (b) below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.		
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.		
3 Parent of Supported Organizations. Answer (a) and (b) below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in Part VI .		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970. See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount		(A) Prior Year	Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions).		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions.	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9 Distributable amount for 2014 from Section C, line 6	
10 Line 8 amount divided by Line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2014	(iii) Distributable Amount for 2014
1 Distributable amount for 2014 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2014 (reasonable cause required-see instructions)			
3 Excess distributions carryover, if any, to 2014:			
a			
b			
c			
d			
e From 2013			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2014 distributable amount			
i Carryover from 2009 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2014 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2014 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2014, if any. Subtract lines 3g and 4a from line 2 (if amount greater than zero, see instructions).			
6 Remaining underdistributions for 2014. Subtract lines 3h and 4b from line 1 (if amount greater than zero, see instructions).			
7 Excess distributions carryover to 2015. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a			
b			
c			
d Excess from 2013			
e Excess from 2014			

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12.

Also complete this part for any additional information. (See instructions).

SCHEDULE A, PART II, LINE 10, EXPLANATION FOR OTHER INCOME:

AMERICAN EXPRESS REBATE

2012 AMOUNT: \$ 35.

2013 AMOUNT: \$ 27.

REFUND FOR OFFICE PAINTING

2012 AMOUNT: \$ 7,310.

OTHER REVENUE

2010 AMOUNT: \$ 1,800.

2011 AMOUNT: \$ 26.

BRAIN POP FEES

2013 AMOUNT: \$ 10,000.

2014 AMOUNT: \$ 14,300.

FULFILMENT SHIPPING & HANDLING FEE

2010 AMOUNT: \$ 10,897.

2013 AMOUNT: \$ 6,517.

2014 AMOUNT: \$ 1,813.

REBATE AND REFUND

2014 AMOUNT: \$ 429.

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
▶ Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2014

Name of the organization

CLASSROOM, INC.

Employer identification number

13-3666846

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)(3) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2014)

Name of organization CLASSROOM, INC.	Employer identification number 13-3666846
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Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	<hr/> <hr/> <hr/>	\$ 300,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
2	<hr/> <hr/> <hr/>	\$ 100,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
3	<hr/> <hr/> <hr/>	\$ 272,104.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
4	<hr/> <hr/> <hr/>	\$ 280,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
5	<hr/> <hr/> <hr/>	\$ 124,089.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
6	<hr/> <hr/> <hr/>	\$ 150,000.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization CLASSROOM, INC.	Employer identification number 13-3666846
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Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	<hr/> <hr/> <hr/>	\$ <u>99,513.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
8	<hr/> <hr/> <hr/>	\$ <u>200,000.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
9	<hr/> <hr/> <hr/>	\$ <u>97,441.</u>	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions.)
10	<hr/> <hr/> <hr/>	\$ <u>75,000.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
11	<hr/> <hr/> <hr/>	\$ <u>102,153.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
12	<hr/> <hr/> <hr/>	\$ <u>75,000.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization CLASSROOM, INC.	Employer identification number 13-3666846
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Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
9	1000 SHARES OF AMT STOCKS	\$ 97,441.	12/29/14
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____

Name of organization CLASSROOM, INC.	Employer identification number 13-3666846
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Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) ▶ \$ _____
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.
▶ Attach to Form 990.

OMB No. 1545-0047

2014

Open to Public Inspection

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization **CLASSROOM, INC.** Employer identification number **13-3666846**

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input type="checkbox"/> Yes <input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area

Protection of natural habitat Preservation of a certified historic structure

Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

Yes No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

Yes No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included in Form 990, Part VIII, line 1

▶ \$ _____

(ii) Assets included in Form 990, Part X

▶ \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenue included in Form 990, Part VIII, line 1

▶ \$ _____

b Assets included in Form 990, Part X

▶ \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a Public exhibition
- b Scholarly research
- c Preservation for future generations
- d Loan or exchange programs
- e Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
c Beginning balance	1c
d Additions during the year	1d
e Distributions during the year	1e
f Ending balance	1f

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	250,000.	250,000.	250,000.	250,000.	250,000.
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance	250,000.	250,000.	250,000.	250,000.	250,000.

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment .00 %
- b Permanent endowment 100.00 %
- c Temporarily restricted endowment .00 %

The percentages in lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) unrelated organizations
- (ii) related organizations

	Yes	No
3a(i)		X
3a(ii)		X
3b		

b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		586,399.	582,274.	4,125.
d Equipment		320,570.	241,925.	78,645.
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				82,770.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" to Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) DEFERRED RENT PAYABLE	48,762.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	48,762.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	3,410,853.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Net unrealized gains (losses) on investments	2a		
b	Donated services and use of facilities	2b	99,481.	
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	99,481.
3	Subtract line 2e from line 1		3	3,311,372.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b		4c	0.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)		5	3,311,372.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	4,777,083.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a	99,481.	
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	99,481.
3	Subtract line 2e from line 1		3	4,677,602.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
c	Add lines 4a and 4b		4c	0.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)		5	4,677,602.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4:

THE ENDOWMENT CONSISTS ENTIRELY OF INDIVIDUAL DONOR-RESTRICTED FUNDS, IN THE AMOUNT OF \$250,000, ESTABLISHED FOR A VARIETY OF PURPOSES, BUT NOT TO BE USED FOR THE ORGANIZATION'S GENERAL OPERATING EXPENSES. CLASSROOM, INC. DOES NOT HAVE ANY FUNDS DESIGNATED BY THE BOARD OF DIRECTORS TO FUNCTION AS AN ENDOWMENT.

PART X, LINE 2:

CI RECOGNIZES THE EFFECT OF INCOME TAX POSITIONS ONLY WHEN THEY ARE MORE LIKELY THAN NOT TO BE SUSTAINED. MANAGEMENT HAS DETERMINED THAT CI HAD NO UNCERTAIN TAX POSITIONS THAT WOULD REQUIRE FINANCIAL STATEMENT RECOGNITION. CI IS NO LONGER SUBJECT TO EXAMINATIONS BY THE APPLICABLE

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities
Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ.
▶ Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2014

Open to Public Inspection

Name of the organization **CLASSROOM, INC.** Employer identification number **13-3666846**

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

- 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- a Mail solicitations
 - b Internet and email solicitations
 - c Phone solicitations
 - d In-person solicitations
 - e Solicitation of non-government grants
 - f Solicitation of government grants
 - g Special fundraising events
- 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Yes No
- b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
MARY CASLIN ROSS - 6 VISTA DEL CERRO, SANTA FE, NM	FUNDRAISING CONSULTANT		X	1,110,921.	80,707.	1,030,214.
Total				1,110,921.	80,707.	1,030,214.

- 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.
NY, CA, CT, FL, IL, KS, MA, MN, MS, NC, NJ, OH, PA, VA

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Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		(event type)	(event type)	(total number)	(add col. (a) through col. (c))
Revenue	1 Gross receipts				
	2 Less: Contributions				
	3 Gross income (line 1 minus line 2)				
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses				
	10 Direct expense summary. Add lines 4 through 9 in column (d)				
	11 Net income summary. Subtract line 10 from line 3, column (d)				

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
		1 Gross revenue			
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
7 Direct expense summary. Add lines 2 through 5 in column (d)					
8 Net gaming income summary. Subtract line 7 from line 1, column (d)					

9 Enter the state(s) in which the organization conducts gaming activities: _____
a Is the organization licensed to conduct gaming activities in each of these states? Yes No
b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? Yes No
b If "Yes," explain: _____

- 11 Does the organization conduct gaming activities with nonmembers? Yes No
- 12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? Yes No
- 13 Indicate the percentage of gaming activity conducted in:

a The organization's facility		13a	%
b An outside facility		13b	%
- 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ _____

Address ▶ _____

- 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? Yes No
- b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____.
- c If "Yes," enter name and address of the third party:

Name ▶ _____

Address ▶ _____

16 Gaming manager information:

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

Director/officer Employee Independent contractor

17 Mandatory distributions:

- a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? Yes No
- b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV **Supplemental Information.** Provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information (see instructions).

SCHEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISERS:

(I) NAME OF FUNDRAISER: MARY CASLIN ROSS

(I) ADDRESS OF FUNDRAISER: 6 VISTA DEL CERRO, SANTA FE, NM 87508

PART I, LINE 2B, COLUMN (V):

MARY CASLIN ROSS PERFORMS THE FOLLOWING SERVICES:

1) IDENTIFY, RESEARCH, QUALIFY AND STRATEGIZE FOR POTENTIAL INDIVIDUALS AND FAMILY FOUNDATIONS WITH NO PRIOR CONNECTION TO CLASSROOM, INC. FOR

Part IV Supplemental Information (continued)

GENERAL OPERATING SUPPORT

2) IDENTIFY, RESEARCH, QUALIFY NEW (TO CLASSROOM, INC.) TOP INDIVIDUALS PROSPECTS FOR UPCOMING CAPITAL CAMPAIGN

3) IDENTIFY POTENTIAL BOARD PROSPECTS FOR INSTRUCTION TO AND VETTING BY CLASSROOM, INC. EXECUTIVE COMMITTEE; AND

4) PROVIDE OVERALL STRATEGY AND ADVICE ON A NEW CAPITAL CAMPAIGN, INCLUDING GUIDANCE AS TO POTENTIALLY INCREASING CURRENT DONORS

CLASSROOM, INC. SHALL PAY MARY CASLIN ROSS A FEE BASED UPON A RATE OF \$246.75 PER HOUR FOR ONE SEVEN HOUR WORK DAY EACH WEEK. ESTIMATING 1 DAY PER WEEK FOR 46 WEEKS AT 7 HOURS PER DAY, PLUS THE 69 ADDITIONAL HOURS IF NEEDED, CLASSROOM, INC. SHOULD EXPECT TO PAY MARY ROSS NO MORE THAN A FEE OF \$96,479 PER ANNUM. CLASSROOM, INC. WILL MAKE BI-WEEKLY PAYMENT TO MARY ROSS BY CHECKS.

**SCHEDULE J
(Form 990)**

Compensation Information

OMB No. 1545-0047

2014

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
▶ Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization

CLASSROOM, INC.

Employer identification number

13-3666846

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain **1b**

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a? **2**

3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- | | | | |
|--|-----------|--|----------|
| a Receive a severance payment or change-of-control payment? | 4a | | X |
| b Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | | X |
| c Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | X |
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- | | | | |
|--|-----------|--|----------|
| a The organization? | 5a | | X |
| b Any related organization? | 5b | | X |
- If "Yes" to line 5a or 5b, describe in Part III.

6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- | | | | |
|--|-----------|--|----------|
| a The organization? | 6a | | X |
| b Any related organization? | 6b | | X |
- If "Yes" to line 6a or 6b, describe in Part III.

7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III

7 **X**

8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

8 **X**

9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

9

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2014

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred in prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) LISA HOLTON PRESIDENT	(i)	257,810.	0.	0.	13,068.	9,961.	280,839.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
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	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No. 1545-0047

2014

Open To Public Inspection

Department of the Treasury
Internal Revenue Service

- ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
- ▶ Attach to Form 990.
- ▶ Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization **CLASSROOM, INC.** Employer identification number **13-366846**

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art - Works of art				
2 Art - Historical treasures				
3 Art - Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities - Publicly traded	X	1	97,441.	FAIR MARKET VALUE
10 Securities - Closely held stock				
11 Securities - Partnership, LLC, or trust interests				
12 Securities - Miscellaneous				
13 Qualified conservation contribution - Historic structures				
14 Qualified conservation contribution - Other				
15 Real estate - Residential				
16 Real estate - Commercial				
17 Real estate - Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ()				
26 Other ()				
27 Other ()				
28 Other ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement **29** **0**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?		X
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?	X	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		X
b If "Yes," describe in Part II.		
33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2014)

Part II **Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

SCHEDULE M, PART I, COLUMN (B):

THE ORGANIZATION IS REPORTING THE NUMBER OF CONTRIBUTORS IN PART 1,
COLUMN (B) OF SCHEDULE M.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990

OMB No. 1545-0047

2014

Open to Public
Inspection

Name of the organization

CLASSROOM, INC.

Employer identification number

13-3666846

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

CLASSROOM, INC. IS A NONPROFIT THAT HELPS STUDENTS IN HIGH-POVERTY COMMUNITIES DEVELOP LITERACY AND LEADERSHIP SKILLS. BY CREATING DIGITAL LEARNING GAMES AND CURRICULUM SET IN THE PROFESSIONAL WORLD AND SUPPORTING EDUCATORS IN CREATING STUDENT-CENTERED CLASSROOMS, WE INVITE STUDENTS TO TAKE CHARGE OF THEIR LEARNING.

WHEN STUDENTS TAKE ON THE ROLE OF THE BOSS IN OUR LEARNING GAMES, THEY READ CLOSELY, THINK CRITICALLY, AND SOLVE PROBLEMS. THE IMPACT IS TRANSFORMATIONAL. STUDENTS-ESPECIALLY THOSE STRUGGLING WITH LITERACY-INCREASE READING AND WRITING ACHIEVEMENT, FIND MOTIVATION IN BEING THE LEADER, AND SEE FOR THE FIRST TIME A REAL CONNECTION BETWEEN SCHOOL AND THEIR FUTURES.

IN 23 YEARS, CLASSROOM, INC. HAS SERVED MORE THAN 750,000 STUDENTS AND 12,000 TEACHERS IN SCHOOL DAY, AFTERSCHOOL, AND SUMMER SCHOOL PROGRAMS. STUDENTS GAIN AN AVERAGE OF ONE YEAR AND 5 MONTHS IN READING SKILLS DURING THE SCHOOL YEAR, AND THREE MONTHS-ON TOP OF NO SUMMER LEARNING LOSS DURING THE SUMMER.

OVER THE PAST THREE YEARS, CLASSROOM, INC. HAS CREATED A SUITE OF NEXT GENERATION LITERACY LEARNING GAMES, TESTED THE GAMES TO PROVE EFFICACY, AND PARTNERED WITH SCHOOLS IN 16 CITIES TO DELIVER CURRICULUM AND EDUCATOR SUPPORT. IN THE COMING YEAR, CLASSROOM, INC. WILL CONTINUE TO DEVELOP ENGAGING LEARNING GAMES, PARTNER WITH SCHOOLS IN HIGH POVERTY

Name of the organization

CLASSROOM, INC.

Employer identification number

13-3666846

COMMUNITIES, AND LAUNCH AN ONLINE INITIATIVE TO GIVE MORE TEACHERS AND STUDENTS ACCESS TO THE PROGRAMS.

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

CLASSROOM, INC. IS A NONPROFIT THAT HELPS STUDENTS IN HIGH-POVERTY COMMUNITIES DEVELOP LITERACY AND LEADERSHIP SKILLS. BY CREATING DIGITAL LEARNING GAMES AND CURRICULUM SET IN THE PROFESSIONAL WORLD AND SUPPORTING EDUCATORS IN CREATING STUDENT-CENTERED CLASSROOMS, WE INVITE STUDENTS TO TAKE CHARGE OF THEIR LEARNING.

WHEN STUDENTS TAKE ON THE ROLE OF THE BOSS IN OUR LEARNING GAMES, THEY READ CLOSELY, THINK CRITICALLY, AND SOLVE PROBLEMS. THE IMPACT IS TRANSFORMATIONAL. STUDENTS-ESPECIALLY THOSE STRUGGLING WITH LITERACY-INCREASE READING AND WRITING ACHIEVEMENT, FIND MOTIVATION IN BEING THE LEADER, AND SEE FOR THE FIRST TIME A REAL CONNECTION BETWEEN SCHOOL AND THEIR FUTURES.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

RESEARCH SHOWS THAT STUDENTS' ENGAGEMENT AND ACADEMIC PERFORMANCE IN MIDDLE SCHOOL IS A SOUND PREDICTOR OF STUDENTS' FUTURE LIVES. WITHOUT STRATEGIC INTERVENTION AND RE-ENGAGING STUDENTS STRUGGLING WITH LITERACY, WE RISK LOSING THEIR INTEREST AND HAVING THEM COMPLETELY FALL BEHIND.

EXAMPLES OF OUR DIRECT SUPPORT INCLUDE:

-PLANNING WITH ADMINISTRATORS: AS SOON AS A DISTRICT/SCHOOL ACQUIRES OUR PROGRAM, WE WORK EXTENSIVELY WITH ADMINISTRATORS TO ENSURE THAT

Name of the organization

CLASSROOM, INC.

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THEY WILL HAVE THE OPTIMAL EXPERIENCE USING OUR MATERIALS. IN ADDITION, WE PREPARE A CUSTOMIZED CORRELATION OF OUR PROGRAM TO EACH DISTRICT'S STATE OR LOCAL STANDARDS.

-INITIAL TRAINING: TEACHERS ATTEND A FULL-DAY SESSION TO LEARN HOW TO USE THE PROGRAM. THIS TRAINING INCLUDES TIME ON THE COMPUTER LEARNING THE SIMULATION SOFTWARE AND AN ORIENTATION TO THE INTEGRATED CURRICULUM, INCLUDING HOW IT ALIGNS TO LOCAL AND STATE STANDARDS. FOR SMALL GROUPS OF TEACHERS NOT LOCATED IN NYC, WE OFTEN CONDUCT TRAININGS VIA WEB CONFERENCING.

-ONGOING SUPPORT: ONGOING SUPPORT TAKES A VARIETY OF FORMS AND MIGHT OCCUR AT THE SCHOOL SITE, ON THE PHONE, AND/OR VIA EMAIL. ONE OF OUR HIGHLY-EXPERIENCED STAFF DEVELOPERS IS ASSIGNED TO EACH SCHOOL USING OUR PROGRAM. THAT PERSON IS AVAILABLE TO PROVIDE SUPPORT AND VALUABLE IMPLEMENTATION IDEAS DURING THE PERIOD THE PROGRAM IS BEING USED. CLASSROOM, INC. ALSO OFFERS ADDITIONAL PROFESSIONAL DEVELOPMENT WORKSHOPS, WITH TOPICS INCLUDING DIFFERENTIATED INSTRUCTION, BLENDED LEARNING, RESPONSE TO INTERVENTION AND 21ST CENTURY SKILLS, AMONG OTHERS.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

OUR PROGRAM HAS ALWAYS STRESSED WORKPLACE READINESS, COLLABORATIVE PROBLEM-SOLVING, THE DEEP COMPREHENSION OF INFORMATIONAL TEXT, AND CONTENT-AREA LITERACY. IT EXEMPLIFIES KEY UNDERPINNINGS OF THE COMMON CORE STANDARDS. VISIT OUR WEBSITE FOR MORE INFORMATION ON HOW CLASSROOM, INC. ADDRESSES STANDARDS IN READING AND WRITING.

OUR CURRICULUM MATERIALS INCLUDE TEACHER HANDBOOKS, STUDENT WORKBOOKS

Name of the organization CLASSROOM, INC.	Employer identification number 13-3666846
---	--

AND HANDBOOKS, GAME-BASED LEARNING SET IN REAL-WORLD WORK ENVIRONMENTS, NON-FICTION LIBRARIES, CUSTOMIZED LESSON PLANS, WEBSITE RESOURCES, ASSESSMENT MATERIALS, AND MANIPULATIVE KITS TO SUPPORT THE IMPLEMENTATION OF OUR PROGRAMS.

WHILE OTHER PROGRAMS STRUGGLE TO ADDRESS THE COMMON CORE STATE STANDARDS (CCSS), CLASSROOM, INC. IS AHEAD OF THE GAME. WE HAVE ALWAYS EMPHASIZED KEY CCSS OBJECTIVES: ACADEMIC RIGOR, WORKPLACE READINESS, AND COLLABORATIVE PROBLEM SOLVING. THAT IS WHY CLASSROOM, INC. WAS AWARDED THE COMPETITIVE NEXT GENERATION LEARNING CHALLENGES GRANT BY THE BILL AND MELINDA GATES FOUNDATION AND HEWLETT FOUNDATION TO BUILD A NEW MODULE DIRECTLY LINKED TO THE CCSS IN READING. USING FUNDS FROM THIS GRANT, WE DEVELOPED AND TESTED THE LEARNING GAME-THE SPORTS NETWORK 2 (TSN-2). THE SUCCESS OF TSN-2 LED TO CLASSROOM, INC. BEING AWARDED A LITERACY COURSEWARE CHALLENGE GRANT FROM THE GATES FOUNDATION TO DEVELOP DIGITAL LITERACY COURSEWARE DESIGNED TO THE CCSS. OVER THE LAST TWO YEARS, USING LESSONS FROM TSN-2, WE DEVELOPED AFTER THE STORM AND COMMUNITY IN CRISIS, THE FIRST TWO IN OUR SUITE OF MIDDLE SCHOOL-LEVEL LEARNING GAMES, WHICH FEATURE DEEPER INSTRUCTIONAL FEEDBACK THROUGH TEACHER DASHBOARDS, EMBEDDED ASSESSMENTS THAT GIVE STUDENTS AND TEACHERS IMMEDIATE FEEDBACK, COMMON CORE STATE STANDARDS ALIGNMENT TO MIDDLE SCHOOL-LEVEL READING AND WRITING, AN EXCITING NEW LOOK AND FEEL, AND GAMING ELEMENTS STUDENTS KNOW AND LOVE. AFTER THE STORM AND COMMUNITY IN CRISIS DEBUTED IN SUMMER 2014 AND 2015 RESPECTIVELY ACROSS THE COUNTRY INCLUDING NEW YORK CITY, CHICAGO, ROCHESTER, AND BIRMINGHAM TO GLOWING REVIEWS FROM TEACHERS AND STUDENTS.

Name of the organization

CLASSROOM, INC.

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FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

OUR INTERNAL RESEARCH IS CONDUCTED AND ANALYZED BY STAFF MEMBERS WHO HAVE SUBSTANTIAL EXPERTISE IN EDUCATIONAL RESEARCH AND STATISTICS.

SENIOR RESEARCH DIRECTOR, ANNE-MARIE HOXIE, HAS A DOCTORATE IN APPLIED DEVELOPMENTAL PSYCHOLOGY WHO HAS SIGNIFICANT EXPERIENCE IN MANAGING RESEARCH AND STUDENT TESTING PROGRAMS AND IN CONDUCTING AND INTERPRETING OUTCOME STUDIES.

THE COLLECTIVE FINDINGS OF CI'S INTERNAL RESEARCH, AS WELL AS STUDIES CONDUCTED BY METIS ASSOCIATES, INC., INDIANA UNIVERSITY'S CENTER FOR INNOVATION IN ASSESSMENT, AND THE UNIVERSITY OF PITTSBURGH'S LEARNING RESEARCH AND DEVELOPMENT CENTER, REVEAL IMPROVEMENTS IN STUDENTS' ACADEMIC PERFORMANCE AND APPLIED LEARNING RELATED TO READING AND MATHEMATICS PERFORMANCE. IN ADDITION, CI AND EXTERNAL STUDIES OF MULTIPLE SCHOOL-YEAR AND SUMMER PROGRAMS OVER THE YEARS, RESEARCHERS HAVE DOCUMENTED IMPROVEMENTS IN STUDENTS' PROBLEM SOLVING, COLLABORATION, AND TECHNOLOGY SKILLS, AS WELL AS IN THEIR CAREER READINESS AND ETHICAL REASONING.

A MAJOR INDEPENDENT STUDY BASED ON RESEARCH OVER FOUR SUMMERS (2008-2011) CONDUCTED BY METIS ASSOCIATES SHOWS THAT SUMMER SCHOOL STUDENTS ENROLLED IN THE PROGRAM OFFERED BY CLASSROOM, INC., A NATIONAL LEADER IN HELPING LOW-ACHIEVING STUDENTS SUCCEED ACADEMICALLY, MADE SIGNIFICANT GAINS IN READING AND MATH. ON AVERAGE, STUDENTS GAINED THREE MONTHS IN READING AND SEVEN MONTHS IN MATH AFTER JUST FOUR TO FIVE WEEKS OF USING CLASSROOM, INC.

WE ALSO JUST CONDUCTED A SIMILAR STUDY WITH METIS ASSOCIATES BASED ON

Name of the organization

CLASSROOM, INC.

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RESEARCH OVER FIVE SCHOOL YEARS FROM 2008-2009 THROUGH 2012-2013 AND FOUND SIGNIFICANT GAINS. STUDENTS WHO PARTICIPATED IN CLASSROOM, INC.'S SCHOOL-YEAR PROGRAM MADE STATISTICALLY SIGNIFICANT READING GAINS IN EACH GRADE 4 THROUGH 9, AND FOR BOTH BOYS AND GIRLS. THE MORE CLASSROOM, INC. PROGRAMS THAT STUDENTS COMPLETED THE MORE GAINS THEY HAD IN READING PERFORMANCE THAN THOSE WHO FINISHED FEWER PARTS OF THE PROGRAMS.

IN LARGE AND DIVERSE CLASSES WHERE STUDENTS ARE ACHIEVING AT DIFFERENT LEVELS, IT IS IMPORTANT FOR TEACHERS TO REGULARLY MONITOR HOW STUDENTS ARE DOING IN REAL-TIME - AND ADJUST INSTRUCTION IF NEEDED. IN 2012, WE INTRODUCED ONLINE READING AND MATH TESTS THAT GO ALONG WITH OUR PROGRAM, TESTS THAT SHOW TEACHERS IN REAL TIME WHAT STUDENTS ARE LEARNING - AS WELL AS WHAT THEY STILL NEED TO LEARN. AND NOW IN 2014 WITH OUR NEW PROGRAM, AFTER THE STORM, EMBEDDED ASSESSMENTS FEED DIRECTLY INTO A TEACHER DASHBOARD SO TEACHERS CAN IMMEDIATELY SPOT PROBLEM AREAS FOR INDIVIDUAL STUDENTS, OR EVALUATE WHICH STANDARDS MIGHT NEED TO BE REINFORCED FOR THE CLASS AS A WHOLE.

FORM 990, PART VI, SECTION B, LINE 11:

THE VP OF FINANCE AND ADMINISTRATION REVIEWS THE DRAFT 990, WHICH IS THEN EMAILED TO THE AUDIT COMMITTEE AND THE FULL BOARD FOR COMMENTS. UPON REVIEW AND CONSIDERATION OF ANY COMMENTS, THE FORM 990 IS UPDATED BEFORE IT IS FILED WITH THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C:

THE PRESIDENT AND VP OF FINANCE AND ADMINISTRATION REGULARLY AND CONSISTENTLY MONITOR AND ENFORCE COMPLIANCE WITH THE CONFLICT OF INTEREST

Name of the organization

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POLICY. THE ENTIRE BOARD AND ALL EMPLOYEES HOLDING VICE PRESIDENT POSITIONS AND ABOVE ARE CONSIDERED ABLE TO INFLUENCE A DECISION CONCERNING CLASSROOM, INC.'S OPERATIONS AND ARE REQUIRED TO DISCLOSE ANY ACTUAL OR POTENTIAL CONFLICT OF INTEREST ON HIS OR HER PART AS TO WHICH HE OR SHE MAY PLAY ANY DECISION-MAKING OR INFLUENTIAL ROLE. ALL SUCH DIRECTORS AND EMPLOYEES ARE REQUIRED TO REVIEW AND SIGN THE CONFLICT OF INTEREST POLICY ANNUALLY. CLASSROOM, INC. HAS NOT COME ACROSS ANY CONFLICT OF INTEREST SITUATIONS. ALL CONFLICTS AND POTENTIAL CONFLICTS ARE TO BE DISCLOSED TO THE PRESIDENT AND RESOLVED. EMPLOYMENT OUTSIDE CLASSROOM, INC. MAY CREATE A POSSIBLE CONFLICT OF INTEREST. IF CLASSROOM, INC. DETERMINES THAT AN EMPLOYEE'S OUTSIDE WORK INTERFERES OR CONFLICTS WITH PERFORMANCE OR THE ABILITY TO MEET THE REQUIREMENTS OF CLASSROOM, INC., THE EMPLOYEE MAY BE ASKED TO TERMINATE THE OUTSIDE EMPLOYMENT IF HE/SHE WISHES TO REMAIN EMPLOYED WITH CLASSROOM, INC. IN THE EVENT A CONFLICT OF INTEREST ARISES, THE DIRECTOR(S) WILL NOT BE PERMITTED TO VOTE, AND/OR THE EMPLOYEE(S) WILL NOT BE PERMITTED TO EXERCISE ANY INFLUENCE, ON A RELATED ISSUE ON WHICH THEY HAVE A CONFLICT.

FORM 990, PART VI, SECTION B, LINE 15A:

THE COMPENSATION OF CLASSROOM, INC'S PRESIDENT/CEO IS DETERMINED BY THE COMPENSATION COMMITTEE, ONE OF THE GOVERNING COMMITTEES OF THE BOARD OF DIRECTORS. THE COMPENSATION COMMITTEE IS CHAIRED BY AN INDEPENDENT VOTING MEMBER OF THE BOARD, AND CONSISTS OF OTHER INDEPENDENT VOTING MEMBERS OF THE BOARD AND THE PRESIDENT. THE PRESIDENT IS NOT DIRECTLY INVOLVED IN THE DECISION MAKING OF HER OWN COMPENSATION. THE COMMITTEE REVIEWS COMPENSATION OF COMPARABLE NONPROFIT ORGANIZATIONS, ECONOMIC CONDITIONS OF THE MARKETPLACE AND INDIVIDUAL PERFORMANCES TO DETERMINE COMPENSATION. THE COMMITTEE MEETS AS NECESSARY, BUT AT LEAST ONCE A YEAR, TO REVIEW ALL

Name of the organization

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Employer identification number

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EMPLOYEES' COMPENSATION AND IS DOCUMENTED BY MEETING MINUTES IN WRITING.
THE PROCESS WAS LAST UNDERTAKEN IN JUNE 2015.

FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:
NY, DC, CA, CT, FL, IL, KS, MA, MN, MS, NC, NJ, OH, PA, VA

FORM 990, PART VI, SECTION C, LINE 19:

CLASSROOM, INC. MAKES ITS FORM 990 AVAILABLE FOR PUBLIC INSPECTION AS
REQUIRED UNDER SECTION 6104 OF THE INTERNAL REVENUE CODE. IN ADDITION,
CLASSROOM, INC.'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND
FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC.

CLASSROOM, INC. POSTS ITS AUDITED FINANCIAL STATEMENTS AND FORM 990 ON ITS
WEBSITE, PROVIDES COPIES ON REQUEST, AND THEY ARE AVAILABLE FOR INSPECTION
AT CLASSROOM, INC.'S OFFICE. FORM 990 IS ALSO POSTED ON GUIDESTAR.ORG AND
OTHER SIMILAR TYPES OF WEBSITES.

CLASSROOM, INC. PROVIDES COPIES OF THE GOVERNING DOCUMENTS AND CONFLICT OF
INTEREST POLICY ON REQUEST, AND THEY ARE AVAILABLE FOR INSPECTION AT
CLASSROOM, INC., OFFICE.

FORM 990, PART IX, LINE 11G, OTHER FEES:

CONSULTANTS:

PROGRAM SERVICE EXPENSES	386,679.
MANAGEMENT AND GENERAL EXPENSES	78,961.
FUNDRAISING EXPENSES	160,627.
TOTAL EXPENSES	626,267.

Name of the organization CLASSROOM, INC.	Employer identification number 13-3666846
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OTHER HONORARIA:

PROGRAM SERVICE EXPENSES	2,970.
MANAGEMENT AND GENERAL EXPENSES	118.
FUNDRAISING EXPENSES	1,780.
TOTAL EXPENSES	4,868.

SUBCONTRACTORS:

PROGRAM SERVICE EXPENSES	215,307.
MANAGEMENT AND GENERAL EXPENSES	0.
FUNDRAISING EXPENSES	0.
TOTAL EXPENSES	215,307.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	846,442.

FORM 990, PART XII, LINE 2C:

THE PROCESS FOR ASSUMING RESPONSIBILITY OVER THE AUDIT OF CLASSROOM, INC. AND FOR THE SELECTION OF AN INDEPENDENT ACCOUNTANT HAS NOT CHANGED FROM PRIOR YEARS.